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A MAZE OF MAIZE

Barry and Marianne Coad are successfully growing irrigated and dryland maize at their Cobrico farm, near Cobden. The best of this year's irrigated crop is approaching nine to ten feet tall, benefiting from good soils, precision sowing machinery, timely fertiliser application and good summer rains.

Of the 283-hectare farm, 37.5 ha has this year been planted to maize, of which 25 ha is pivot-irrigated, 11 ha is dryland, and 2 ha is growing on peaty flats.

They have also planted 25 ha irrigated and 5 ha dryland summer crop, largely brassicas.

Barry feels that irrigating maize and summer crops with the water they have is less risky and expensive than using it on pasture.

'It's one hundred per cent about getting more bang for your buck with irrigation water', he says.

He adds that the season has been perfect for maize.

'I won't usually grow dryland maize, but did this year because of the wet season', he says.

The maize was sown at a rate of 95,000 seeds per hectare in the centre-pivot irrigated areas and 85,000 in dryland. Barry says the precision sowing equipment they used meant that almost every corn kernel came up. A pre-sowing fertiliser blend containing key nutrients and trace elements was applied at 750 kg/ha. At sowing, 150 kg DAP per hectare was then drilled along with seed. A pre-emergent herbicide was used at sowing, as well as an insecticide to help control cut worm and army worm. One area of irrigated maize received an application of effluent from the pond and has responded well.

The irrigated maize crops received their last water in early February.

In mid-February, when it was clear that the crop could surpass initial yield estimates, a plane was used to spread 200 kg/ha of urea to supply the nutritional requirements of the additional growth. They left one strip without urea in the irrigation area as a control.

At harvest, Barry says they will feed test and weigh the maize from areas with different treatments to get a good indication of the impact of the various inputs and sowing rates.

The aim is to harvest the maize in April, when it will be cut 5 inches from the ground, chopped and carted to several large heaps. These heaps will be rolled and packed down, and covered with a special tarp that acts as a barrier to oxygen, assisting the ensiling process.



Cobrico supplier Barry Coad among his magnificent stand of irrigated maize.

Throughout the life of the crop, Barry has been working with his agronomist with the aim of producing a big wedge of cheap feed for the farm that will help maximise milk production. While they initially budgeted for a crop of 18 tonnes per ha, it now appears the irrigated crop could go well into the 20+ tonne range, with an overall harvest of 800 tonnes or more.

Barry is hoping the maize will cost him around \$120 per tonne from sowing to harvest into the pit, and will generate enough feed to provide 6 kilograms of feed per cow every day of the year, if needed. He says that spending the money now will benefit later in creating a feed wedge.

'It would be difficult to get anything equivalent to buy in at that price', he says. He adds that around 90% of the maize will be fed out on the feed pad near the dairy, using the mixer wagon.

Barry and Marianne milk 430 to 450 cows, down from 600 prior to the price downturn. Reducing cow numbers and closing one of their two herringbone dairies has helped to reduce their exposure to risk. Calving is split 50/50 spring/autumn.

The Coads seek advice from a nutritionist who closely monitors their feed situation. Barry feels the cows should currently have plenty of protein with 8 kg of brassica/millet being eaten in summer crops per day. During February, they were out on the summer crops twice a day, with no other pasture available on the farm at the time.

In addition to the summer crops, cows currently also receive 6 kilograms each of barley. Barry says he would usually prefer to buy wheat; however, barley was cheaper.

BULK MILK CELL COUNTS

The Top 25 recognises the efforts of suppliers in keeping their average monthly BMCC to low levels.

Top 25 January 2017

1	Triple T Farms	41,000
2	Ian & Jenny Rhode	46,000
3	Howard Partnership	52,000
4	Tim Taylor	55,000
4	Brad & Michelle Selten	55,000
4	Gerard & Jo McNamara (Nathan)	55,000
5	Powell Dairy Farms	56,000
6	Craig & Andrea Duro	58,000
6	Hans & Susanne Vogel	58,000
7	The Claine Farm Trust	59,000
8	Glenmead Pty Ltd (I,V & N Smith)	62,000
9	John & Jannelle Andreoli	63,000
10	Tyson & Vanessa Sinclair	67,000
11	Rohan & Jayde Smith	71,000
11	Des, Belinda & Simon Roche	71,000
12	Trevor & Carolyn Beasley	72,000
13	TR & KM Foote	74,000
14	David, Nareda & Owen Simpson	75,000
14	Peter & Joy O'Keeffe	75,000
14	T M Dodd Nominees Pty Ltd	75,000
15	Ted, Doreen & Andrew Delaney	79,000
15	Cyril & Marjo Nijskens	79,000
15	Matthew Ross	79,000
16	Balpat Pastoral	80,000
17	Lyndon & Joyce Cleggett	81,000
17	Andrew & Jamie Vogels	81,000
18	Boshier Farms	82,000
18	Russell & Mary Hussey	82,000
19	Shane & Raina Bushell	83,000
19	Carl Walder	83,000
19	Kippers Family Trust	83,000
20	Will & Pauline Whiteley	86,000
21	Les & Vicky Farrer	87,000
21	AF & EM Darcy	87,000
21	Luke Benson	87,000
22	Jarraah Farms 2 (Brett and Cherie)	88,000
23	Michael & Nicole Uebergang	89,000
23	Mark & Karen Ryan	89,000
23	Lance & Lynette Greenwood	89,000
23	Paringa View Park	89,000
24	Doug & Karren Hunter	90,000
24	WEJ Kampschoer & CL Bell	90,000
25	Kevin & Glenice Parsons	91,000
25	AJ & HL Ferrari	91,000
25	Craig & Annette Smart	91,000

Factory Average BMCC January: 193,000

QUALITY MATTERS

Revised industry target for routine calving induction in 2017

Australian Dairy Farmers (ADF) has announced a revised routine calving induction limit of a maximum of 12% of cows in a herd in 2017. This is down from the 15% limit set in 2016 following progress in the implementation of the Australian Dairy Industry Council (ADIC) policy to phase-out routine calving induction with improved herd fertility management.

The policy and approach has been established after extensive consultation with dairy farmers, industry and veterinary experts, ADF and dairy processors through the ADIC.

This is a similar approach to the successful New Zealand strategy, where routine calving induction has now been banned following a long phase-out period.

WCB supports the industry's approach and requires suppliers' cooperation:

- In 2017 routine induction will be limited to a maximum of 12% of cows within a herd. If more than 12% of cows are proposed to be induced then an exemption is required and can be obtained by either implementing a fertility management plan or obtaining a dispensation for exceptional circumstances beyond the control of the farmer or herd manager.
- If required, your vet will be able to help you prepare your application for dispensation.
- The maximum limit will be reviewed yearly and revised as necessary to achieve an orderly phasing out of the practice.
- A panel established in 2016 with representatives from ADF, the Cattle Vets and the Australian Dairy Processors Federation will review applications for exemptions to the routine calving induction limit of a maximum of 12% of cows within a herd in 2017.

Improving herd fertility is a fundamental requirement to reduce the need for routine calving induction.

The dairy industry has been working closely with farmers, vets and reproduction advisors to understand the key issues and ensure advice and services are available to assist farmers with fertility management. Further InCharge workshops and training of Repro Right advisors are planned in 2017 to support farmers improve fertility management.

Dairy Australia investment in RD&E activities, such as the InCalf program and the improvement of herd fertility by genetic selection, has already made a difference in reducing the practice.

In 2016 calving induction was used in fewer herds than 2015 and the number of cows induced was less than 0.75% nationally.

Late inductions (performed within 4-6 weeks of the due calving date) provide no overall reproductive benefit for the herd and should not be performed except for the welfare of the cow or her calf.

Animal welfare is a priority for the dairy industry. Continued improvement in husbandry practices under the National Dairy Industry Animal Welfare Strategy helps to achieve a high standard of care for our animals and improved animal welfare outcomes.

CONTINUED PAGE 3



GRAHAM RETIRES



Many suppliers will know Graham Drake from our Transport division, who retired in early February after 38 years with the company. He spent 22 years as a tanker driver and 16 years in the Transport office as a scheduler.

Graham enjoyed tanker driving and for a long time was posted mainly to the run north of the Allansford factory. He says many of the farmers were also friends,

and over the years he watched many of their children grow up to take over the running of the farm.

He has seen many changes in the factory, at the farms and in the industry since starting as a 25-year-old in 1978. He adds that the milk supply area has expanded enormously since he started.

'The whole industry has become larger', he says. 'The largest capacity truck when I started was 13,000 litres. Now the largest is around 42,000. And, back then, farmers who had 4,000-litres per day pickups would have been considered the big suppliers. Now the big ones have 25,000 or more.'

Early in his career, Graham and his fellow tanker drivers would work extremely long hours during peak periods and Graham enjoyed the challenge. 'They asked a lot of us, and we did it', he says. 'It was a great time'.

He was then offered a scheduling role back in the Transport office, which Graham also found to be a challenging area that he enjoyed and became very capable at.

Graham decided to retire for health reasons and is looking forward to relaxing, tinkering in the shed and catching up on jobs around the house. He also hopes to travel further in the US after previous visits to Texas, North California and travelling along much of Route 66. He has three adult children and seven grandchildren and hopes to see more of them in years to come.

'Thirty-eight years at WCB has been a huge part of my life, and I gave it my everything', he says.

Congratulations and best wishes on your retirement Graham!

CONTINUED FROM PAGE 1: A MAZE OF MAIZE

This year milk production is not responding to the high-quality summer crops as well as they had hoped, but Barry notes cows are putting back some of the condition they lost over the past year. As they are now milking fewer cows, the feed should also go a lot further. He adds that cows get in calf well when eating the maize silage.

The farm has experienced issues with pasture persistence and relies largely on summer crops for feed at this time of year.

When the maize is harvested this year, the plan is to drill pasture into the maize stubble the same day, which will assist the soil structure, increase soil humus levels and maximise the growing period for the pasture.

Barry says he will be more comfortable about the coming season knowing that he has a good supply of quality feed ahead of him.

WIN FOR WARRNAMBOOL SPRINGERS

Melinda Moncrieff, daughter of Port Campbell suppliers Peter and Jo Moncrieff, was part of a team of four gymnasts from the Warrnambool Springers club who won the Limited Level 7 state finals at the Southern Cross Classic in Maffra late last year.



Melinda Moncrieff of Port Campbell was part of the Warrnambool Springers club team who won the Limited Level 7 state finals at the Southern Cross Classic at Maffra last year. She is pictured here wearing the medal she won as part of the team.

Peter notes that the Warrnambool Springers club has hundreds of participants and has a range of competition levels from one to ten, as well as programs for those who prefer not to focus on competitive gymnastics. Melinda only began gymnastics four and a half years ago and in 2015 finished third in the state at Level 5. She is now at Level 8 after competing successfully at Level 7 last year, winning 15 ribbons. She is a great admirer of Simone Biles, the US Olympic gymnast.

'I really enjoy training and competing all over the state', Melinda says. 'We'd had a pretty good competition season and winning Southern Cross Classic with the team was a really nice way to end the year.'

The competitions include floor, beam, vault and uneven bar routines. Peter says it is amazing how much effort goes into developing skills such as doing backflips on the beam, and adds that the coaches are very encouraging and take great care with the gymnasts.

Melinda trains for up to 11 hours per week. 'So much work goes into it even though they might only compete for ten minutes at a time', Peter says. 'They are all terrific, focused kids, and the discipline helps set them up for life.'

Through our Sungold brand, WCB supports many community groups such as Springers.

'I think it's great that WCB is on board', Peter says.

Congratulations to Melinda and the team!

CONTINUED FROM PAGE 2: QUALITY MATTERS

ADF and DA are working with farmers, veterinarians, state dairy farmer organisations, processors and other stakeholders, to ensure the phase-out works for both animals and farmers. ADF will continue to consult with industry and farmers and is committed to ensuring that the timing, process and outcomes are right for all involved as the phase-out of routine calving induction progresses.

For further information, please contact your Field Officer.

OUR LEGENDAIRY FARMERS

SUPPORTING THE NEXT GENERATION

Article supplied by Legendairy

Ben Taylor's father inspired him to start showing dairy cattle at the tender age of five, and now he's doing his bit to encourage the next generation of farmers.

At 26, Ben has been involved in running the past three National All Breeds Youth Camps and is determined that more budding farmers will get to enjoy the camp in years to come.

The committee chair, who farms near Timboon in south-west Victoria, was motivated to help after attending the camp himself about 10 years ago.

'I met a lot of people and made a lot of friends that I still keep in touch with', Ben says. 'I think that's the biggest part of it; you meet people from all parts of farming.'

Ben joined the committee during a transition phase and quickly took on the responsibility of chairman.

After a 12-month break, the camp returned to Tatura in northern Victoria this year and Ben says the 35 participants came away knowing more and feeling enthusiastic about the dairy industry.

'Everyone in the industry wants to see it continue', Ben says. 'You only have to look at the success at the Dairy Week Youth Show. There were more than 300 entries and 94 kids in the three handling classes.'

Ben farms with his parents Murray and Andrea. They milk about 300 Holstein cows on 360 hectares and supply Warrnambool Cheese and Butter.

The Taylor family has been farming in the area for more than a century. Ben is the fourth generation on the current farm, although a fifth generation got into dairy farming on a nearby property more than a century ago. His grandfather Colin is now in his 80s but continues to help around the farm.

Ben studied agricultural science and worked as a field officer for Murray Goulburn before returning to the family farm.

'Dad said I had to work for someone else before coming home', Ben says. 'It was very beneficial but long-term I wanted to come back to the farm.'



Supplier Ben Taylor (left) and his father Murray, who originally inspired him to show cattle. Photo supplied by Legendairy.

It was a matter of when the time was going to be right.'

Showing cattle has always been his passion.

'When I was about five, Dad found out about a calf show and he dragged me along. I took a calf and won the class, and had a good day. It grew from there', he says.

'It's probably a big driver of why I wanted to go home and be on the farm.'

Ben usually competes at Dairy Week and the Warrnambool and Noorat Shows, and has helped others compete at regional interstate shows.

'Dairy farming offers something different every day and being outside makes it a lot more enjoyable', he says. 'It's what I've grown up with and when it's something you enjoy and you also get paid to do it, it's even better.'

YOUNGEST WVD BOARD MEMBER SEES A BRIGHT FUTURE

The following story is an extract from an article supplied by Legendairy.

At 26, Michael Hawker is believed to be the youngest ever WestVic Dairy Board member but he's not daunted by the challenge.

In fact, he's inspired by the idea of bringing a youthful perspective to the Board and contributing to the industry he loves.

'There's a lot to learn about the strategy behind everything, but I think I have something to offer and it's good to get the views of young people', he says.

'I think outside the box a bit so hopefully I can contribute and give back to an industry that has given a lot to me.'

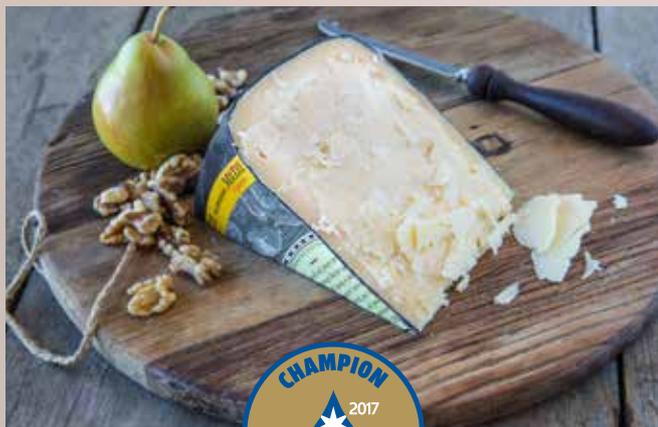
Michael started rounding cows when he was just four years old on the same property north of Heywood that he now farms with his parents Francis and Leanne, and sisters Tennille and Kylie.

In 2008, he attended his first WestVic Dairy function, a 'Spring Pasture and Silage' day at Macarthur.

'It was nothing revolutionary but I came away with a couple of one-percenters that could save or make some money for us', he says.

'It became like an addiction: what else can I find out? I connected with the Young Dairy Network which was life-changing. It opened enormous opportunities and was a stepping stone to the Board.'

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CHAMPION

2017 Australian Grand Dairy Awards
Champion Hard Cheese

**MIL LEL SUPERIOR
PARMESAN CHEESE**

CLOSURE OF SERVICE STATION

The Company's service station at the Allansford plant will permanently close on 31 March 2017.

To enable us to continue to fuel our fleet of tankers an above ground diesel tank will be established.

We understand that this closure will impact some suppliers, and will create some inconvenience for those affected; however, the costs involved to replace underground tanks, along with the ongoing maintenance and operating costs, cannot be supported by the level of sales that the service station generates.

Cheese World will continue to operate as normal.

MILK COLLECTION FREQUENCY

Suppliers please note that if you need to change your milk collection frequency (e.g. skip-a-day or daily collection), you will need to contact transport on 5565 3115 (24 hours) to advise, or talk to your Field Officer.

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YOUNGEST WVD BOARD MEMBER SEES A BRIGHT FUTURE

After leaving school, Michael completed a mechanic apprenticeship, learning skills that still come in handy on the farm, but he was always headed for life on the land.

'I always wanted to come home to the farm but when I wanted to leave school, mum said I couldn't come home until I had a trade as a back-up. Now I'm able to farm full-time and tinker with cars in whatever spare time I have.'

Some might think milking twice a day is monotonous, but Michael says being a dairy farmer offers so much more. 'It's a good lifestyle with a lot of flexibility. It's a job that's never the same from day to day and year to year; there's always a new challenge.'

As one of four new Board members, Michael believes WestVic Dairy can help farmers through the tough times and the good times.

'In every adversity there's opportunity,' he said. 'I'd love for WestVic to deliver the best programs and be the go-to point for all farmers.'

'The strategic side is put together by the Board but it requires farmer input. The levy is collected from all farmers and we need all farmers engaged.'

Michael is a strong advocate of the Legendairy communications initiative that raises the profile and reputation of the dairy industry. 'It's critically important that we maintain a good image', he says. 'A lot of people don't realise what it means to have a social licence to farm and we have to make sure consumers aren't swayed by wrong information.'



Milltown supplier Michael Hawker has joined the WestVic Dairy Board.
Photo supplied by Legendairy.

'The price crash was devastating, but in the media storm it was uplifting to see the general public supporting agriculture and dairy farmers.'

As for Michael's future in the industry, he can't see himself doing anything else.

The family farm covers 680 hectares, with 600 Holstein and Jersey cows plus about 200 heifers and 200 yearlings.

'I plan to stay in dairy and long term I'd love to have an additional farm. Dairy can be profitable but you need to be on the ball with your education, your thinking, and your management and finances.'

'I don't ignore the challenges and the negatives, but I can't let them drown out the positives.'

WCB ADRIAN MEADE DAIRY INNOVATION PROGRAM

Applications are now open for this year's WCB Adrian Meade Dairy Innovation Program. This program will be held in June/ July and showcases careers across the entire dairy industry supply chain to a select group of around twelve year 10s and 11s from across our milk supply area. The program will appeal to students who might be considering careers in food technology, food processing, process engineering, agriculture/agribusiness, trades associated with manufacturing, and marketing and supply chain logistics.

Students will be selected by interview at their school during May. Participants will then enjoy a full day at WCB in late June learning about the company and our products and processes. This will be followed by a four-day bus tour of the dairy industry supply chain, showing how high quality milk is produced at farms, how farmers are supported by service industry professionals, how dairy products are manufactured, stored, transported, marketed, sold domestically or exported, and how the supply chain is managed. We will also look at study pathways into careers in the industry, with visits to universities and colleges. A final day at the factory focuses students on their area of interest and looks at training pathways and mentoring.

We will be out and about in schools during March and April talking to students about the program and encouraging them to apply. If you know of someone in year 10 or 11 this year who will be aged 15 or over in June, please encourage them to check out the program information on our website and apply.

See: www.wcbf.com.au/Community/WCB-Adrian-Meade-Dairy-Innovation-Program.

Applications close April 28. For further information please contact coordinator Louise Thomas on 0418 443 433.



A group of our 2016 participants learning about sales and marketing of retail brands while on tour in Melbourne.

FIELD SERVICES TEAM HAS MOVED HOUSE!

For suppliers who visit Field Officers at the Allansford site, please note that the Field Services team is now located two doors down (back towards the highway) from their old office, on the same side of the road.

There will be a sign on the front of the building. Phone numbers and other contact details will remain the same.

CHEESE AND BACON DIP

Our Cheese Grader David Mellor provided this recipe for you to make and enjoy with family and friends. A great way to showcase our cheeses!

Ingredients

8 rashers of bacon (diced)
1 onion (diced)
1 garlic clove(chopped)
250g cream cheese
140g sour cream
250g cheddar cheese (grated)
½ cup parmesan
1 tablespoon oil.
1 cob loaf
(chopped chives to garnish)

Method

1. Place bacon, onion, garlic and oil in a pan on a medium heat.
2. In a separate bowl mix together cream cheese, sour cream, cheddar, and parmesan.
3. Add cheese mixture to bacon and onion and allow to cook until fully melted (tip: if mixture is too thick add some double cream, if mixture is too runny add a teaspoon of corn flour).
4. Cut top off cob loaf and remove inner bread to create a bowl.
5. Pour the cheese mixture into the cob loaf and sprinkle with chives to garnish.
6. Enjoy!

AROUND THE SUNGOLD FIELD DAYS

Sungold Field Days was a great success again this year. Here are a few photos from around the site:



Suppliers Kevin and Jenny Ferrari from Chapelvale enjoying lunch at the supplier hospitality marquee.



Cheese World's Kristy Clark (left) and Kim Kavanagh treat visitors to a tasting of our cheddars.



Macarthur suppliers Martin and Debbie Chenoweth (left) chatting with Senior Vice President and General Manager Richard Wallace and GM Milk Supply Anthony Cook.



Field Officer Anthony Cook takes part in the vintage tractor procession.



WCB's Cheese Grader David Mellor (left) with compere Jarred Styles at the Cheese World marquee, showing visitors how to put the perfect cheese platter together.



Federal Member for Wannon Dan Tehan (left) talking with Senior Vice President and General Manager Richard Wallace (centre) and Field Days Chairman Tony Rea (right).



From left: Field Officer Joy Coulson and Member for South West Coast Roma Britnell with members of the Walder family from Heathmere: Russell, Steph, Carol and Carl, at the supplier hospitality marquee.

CLASSIFIEDS

TO PLACE OR CHANGE AN AD IN THE CLASSIFIEDS:

Please email your ad to james.maxwell@saputo.com or contact your Field Officer before the 24th of the month to place an advertisement.

EMPLOYMENT/SHAREFARMING:

We have a number of dairy farm suppliers looking for staff for the following positions: second-in-charge farm management positions, milkers, calf rearers, calf rearing supervisors, mechanic/handyperson. Ph Nadine 0428 582 728.

A full time position available in the Naringal area. Must be able to milk independently, feed calves and livestock and check stock located in a nearby outpaddock. Four weeks full time work is available to cover annual leave. Other neighbouring farms also have ad-hoc relief milking available to supplement work hours. Ph Nadine on 0428 582 728.

FOR SALE:

60 KVA PTO generator 3 phase \$4500; 11000 litre vat 15HP compressor and Packo vat wash \$22,000; 2X DeLaval Plate coolers \$850 each; 18 X Waikato pulsator and power supply, near new condition, \$4500; RVS M7000 vacuum pump \$2000; 2 X Nupulse double-ended diaphragm milk pumps coupled together, \$500 each. Ph Nick 0419 316 850.

400+ bales of vetch for \$180/t ex-farm; 600 kg/bale testing 10.5ME and 21% protein; Ph John Ward: 5383 4521 or 0439 834 521.

Herringbone dairy plant: Waikato milking plant with DeLaval cup removers. Complete 32 swingover Hi Line dairy. Some items can be sold separately such as cup removers, hot water service and teat spray unit. For details Ph Jos 0428 606 290.

Vacuum pump and electric motor to suit 20 swingover dairy or similar; located Heywood area. Ph. 0439 652 551.

500+ tonnes red wheat for sale ex-farm. Peshurst area. Ph Keri 0400 062 054.

Herringbone dairy plant: complete 30-unit DeLaval milk plant (no filter or plate cooler), automatic cup removers including swing arms, 3" loop milk line, electronic pulsators, harmony plus clusters, wash jettors, vacuum pump, milk pump. \$17,000 + GST. Ph Phil 0428 988 134.

Hay: vetch, oats and barley/vetch mix. Squares and rolls. Feed test available. POA. Horsham. Can arrange freight. Ph Anthony 0427 056 886.

Contracting: Power harrowing with air seeder & rippers for autumn pasture renovations. Timboon/Brucknell area. Ph Colin 0429 206 180.

Old and new season vetch, oats & vetch mix, and straight oaten hay available with feed tests, sourced from Nhill area, also feed barley available. POA and freight available; Ph Mont 0428 861 159 or Syd 0428 504 487.

Heifer growing operations near Peshurst and Camperdown seeking clients. Professional and experienced operators. Ph James Whale, Meridian Ag, 0428 374 046.

Dairy effluent spreading & pasture renovation, over 20 years experience. Ph Dominic Gorringer 0418 581 262.

FREE: Quantity of PVC pipe. 6 mm thick walls 2 m lengths & 6 m lengths/150 mm diameter. Some are filled with sand & some are filled with concrete & some are hollow. Could be used for holding down tarps on hay stacks or silage pits or used as culverts. Please contact your Field Officer.

Vat, Frigrite 4800 L \$6500 + GST. 26-a-side Coweld feed system, 40 kg bins, 610 mm, with roller mill. \$4500+GST. Ph 0438 376 433.

Feed testing services for hay, grain, pasture, silage, total mixed rations & feed pellets. \$60 per test. Free sample postage bags available. Ph Feed Central 1300 669 429.

WANTED:

Calf pellet silo. Ph 0400 419 838.

CHEESE WORLD CHEESE SPECIALS

Don't forget Cheese World offers a supplier discount of 25% off the retail price of Warrnambool Heritage, COON, Cracker Barrel and Mil Lel brand cheeses and Warrnambool butter, Enprocal powder and Sungold Milk varieties. Please quote your supplier number at the checkout to receive the discount. SA suppliers can call 03 5565 3127 to place cheese orders, which will be booked to the supplier's account and sent for collection from the Mil Lel factory.

Cheese World has some special cheese deals for suppliers in March (please note that these prices already have the supplier discount built in). These include Waxed Club Cheddar 1 kg wheel \$12.95 (normally \$22.99) and prize-winning Mil Lel Parmesan \$16.87/kg cut into random weights (normally \$30/kg).

We look forward to seeing you at Cheese World soon!



Proudly working together to bring you
FRESH
LOCALLY PRODUCED MILK

